



STATISTICAL SERVICE OF CYPRUS

**INFORMATION AND COMMUNICATION
TECHNOLOGIES (ICT) USAGE AND E-COMMERCE
SURVEY IN ENTERPRISES**

2011

SUMMARY RESULTS

Nicosia, November 2011

C O N T E N T S

INFORMATION AND COMMUNICATION TECHNOLOGIES (ICT) USAGE AND E-COMMERCE SURVEY IN ENTERPRISES 2011

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PREFACE

This report presents the results of the survey on ICT Usage and e-Commerce in Enterprises 2011. The aim of the annual survey is to collect data on ICT usage, on Internet usage and on electronic commerce in enterprises. These data are necessary for the implementation of policy programs of both the Government and the Private Sector.

The survey, which is cofounded by the European Community, conforms to the regulation (EC) No. 808/2004 of the European Parliament and of the Council of 21 April 2004 concerning Community statistics on the information society. The objective of this Regulation is to establish a common framework for the systematic production of Community statistics on the information society.

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A. SURVEY METHODOLOGY

The survey covers enterprises with 10 or more employees in the following statistical codes of economic activities NACE Rev.2 (Detailed description in annex):

C	Manufacturing
D	Electricity, Gas, Steam and Air Conditioning Supply
E	Water Supply; Sewerage, Waste Management and Remediation Activities
F	Construction
G	Wholesale and Retail Trade. Repair of motor vehicles, motorcycles and personal and household goods
H	Transport and Storage
I	Accommodation and Food Service Activities
J	Information and Communication
L	Real Estate Activities
M	Professional, Scientific and Technical Activities
N	Administrative and Support Service Activities
S	Other Service Activities

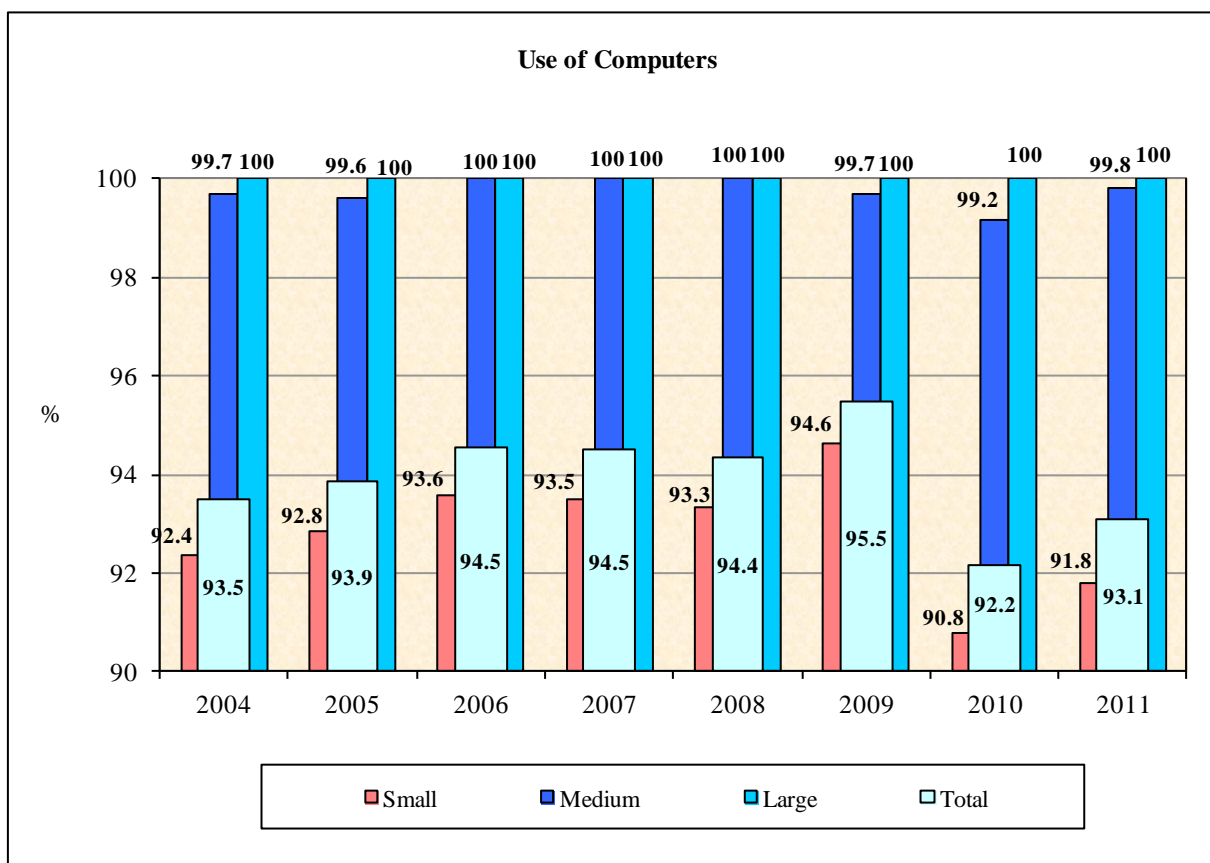
The sampling method used was stratified random sampling. Two variables were used for stratification, NACE group and size of the enterprise. There were 14 NACE groups and 3 size groups.

The 14 NACE groups (of economic activities) were the following: 10-18, 19-23, 24-25, 26-33, 35-39, 41- 43, 45-47, 49-53, 55, 58- 63, 68, 69- 74, 77-82 and 95. The 3 size groups were: Small enterprises (10-49 employees), Medium enterprises (50-249 employees) and Large enterprises (250+ employees).

B. MAIN FINDINGS

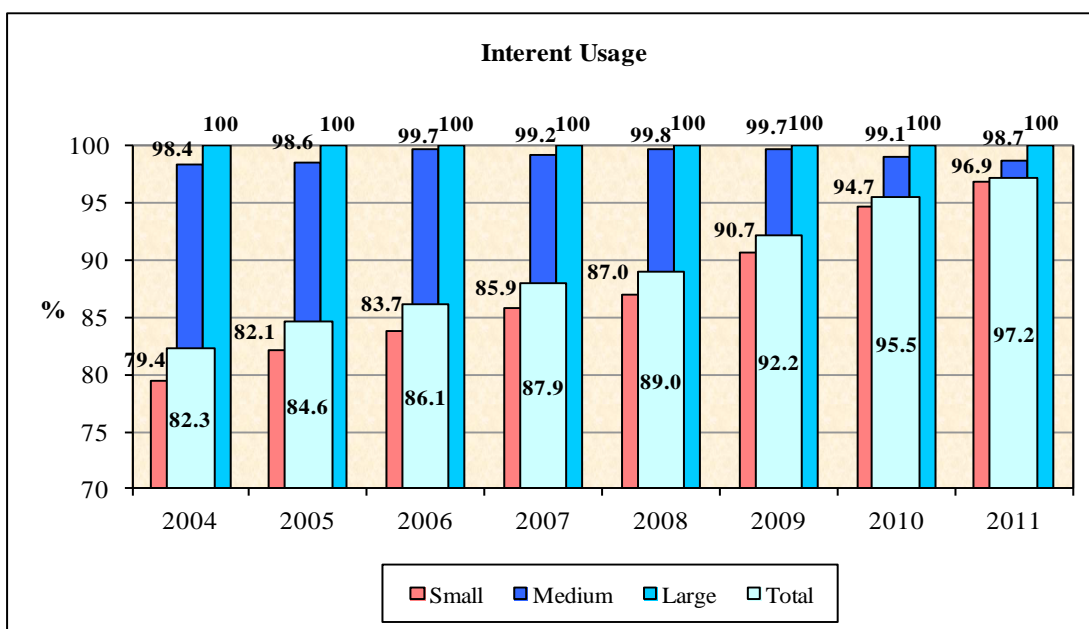
Use of Computers and Computer Networks

In January 2011, computers were used in almost all enterprises in Cyprus with 50 or more employees (i.e. medium and large enterprises). The percentage of small enterprises (10 – 49 employees) using computers increased to 91,8% compared to 90,8% in 2010.

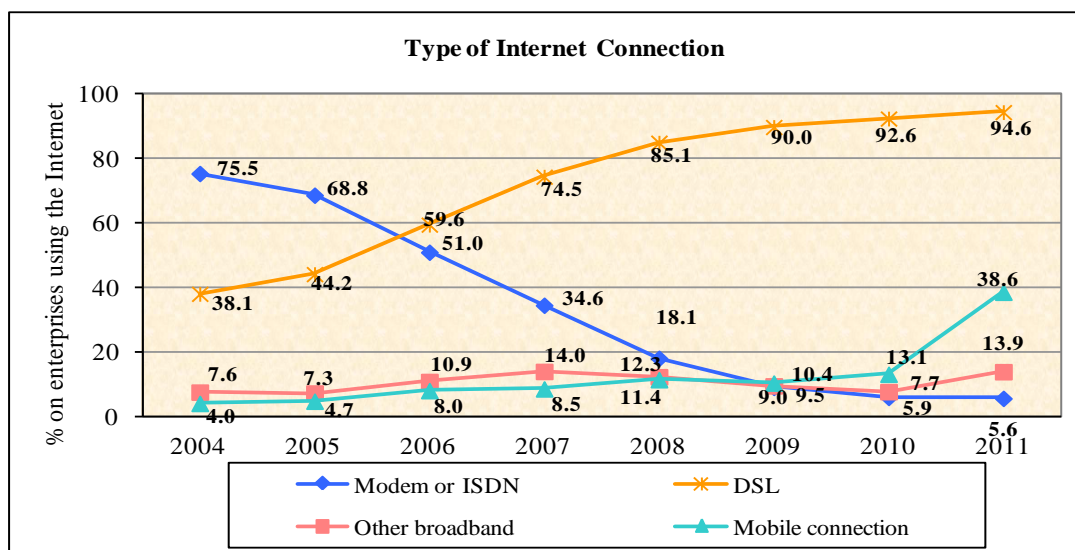


Access and Use of the Internet

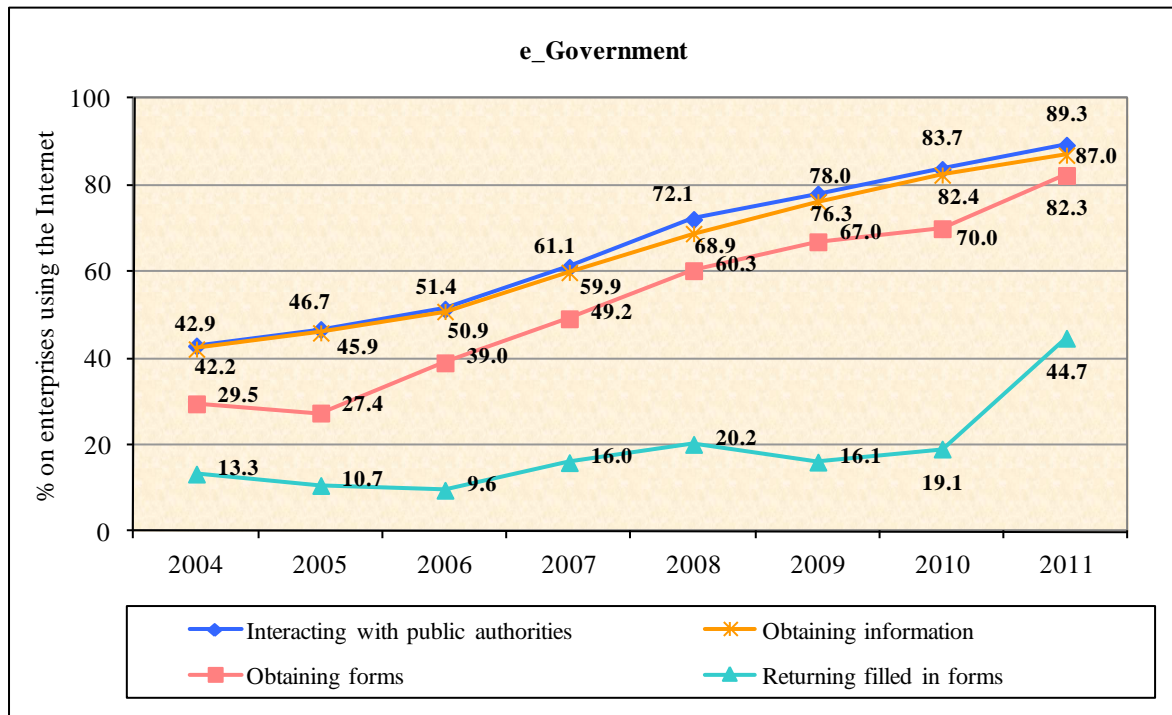
Unlike computer usage, that remain stable over the last years, Internet usage in enterprises was steadily increasing. 97,2% of enterprises (employing 10 or more persons) had access to the Internet in 2011. The same percentage was 82,3% in 2004. The Internet was used in all large and almost all medium enterprises. Internet usage in small enterprises kept increasing to go over 90% (79,4% in 2004, 82,1% in 2005, 83,7% in 2006, 85,9% in 2007, 87,0% in 2008, 90,7% in 2009, 94,7% in 2010 and 96,9% in 2011).



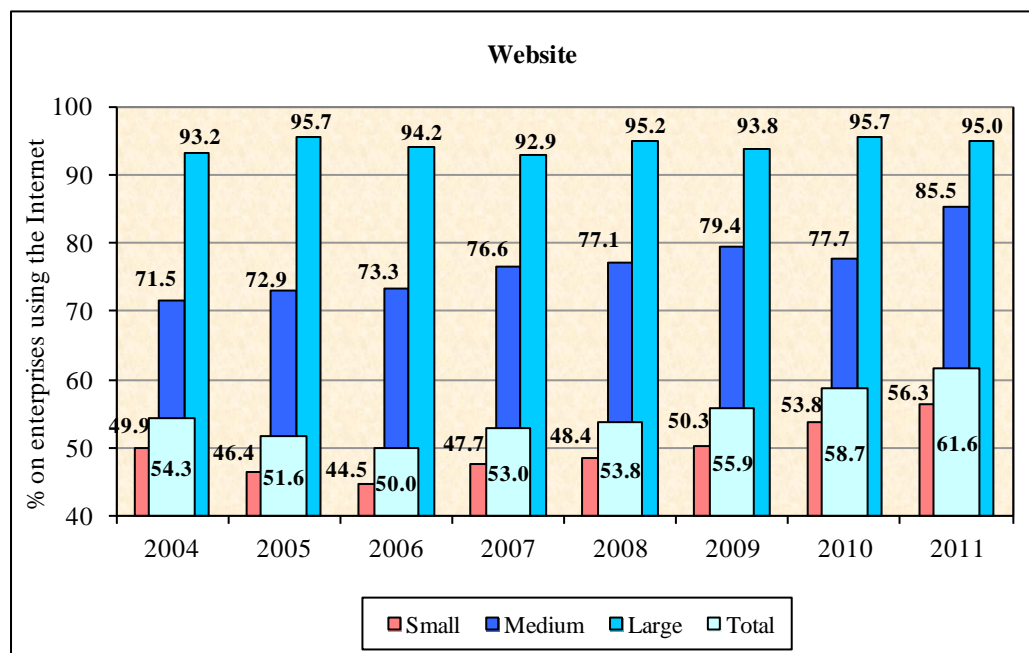
In the last five years there was a significant increase in broadband connections to the Internet. The modem used to be the most popular type of access to the Internet by enterprises in 2004. Over the years the use of a modem to connect to the Internet was decreasing, giving rise to broadband connections, and thus making DSL the most popular type of Internet access from 2006 onwards. In 2011, 94,6% of the enterprises with access to the Internet had a DSL connection. A significant increase was observed in mobile connection in 2011(38,6%) compared to the previous years.



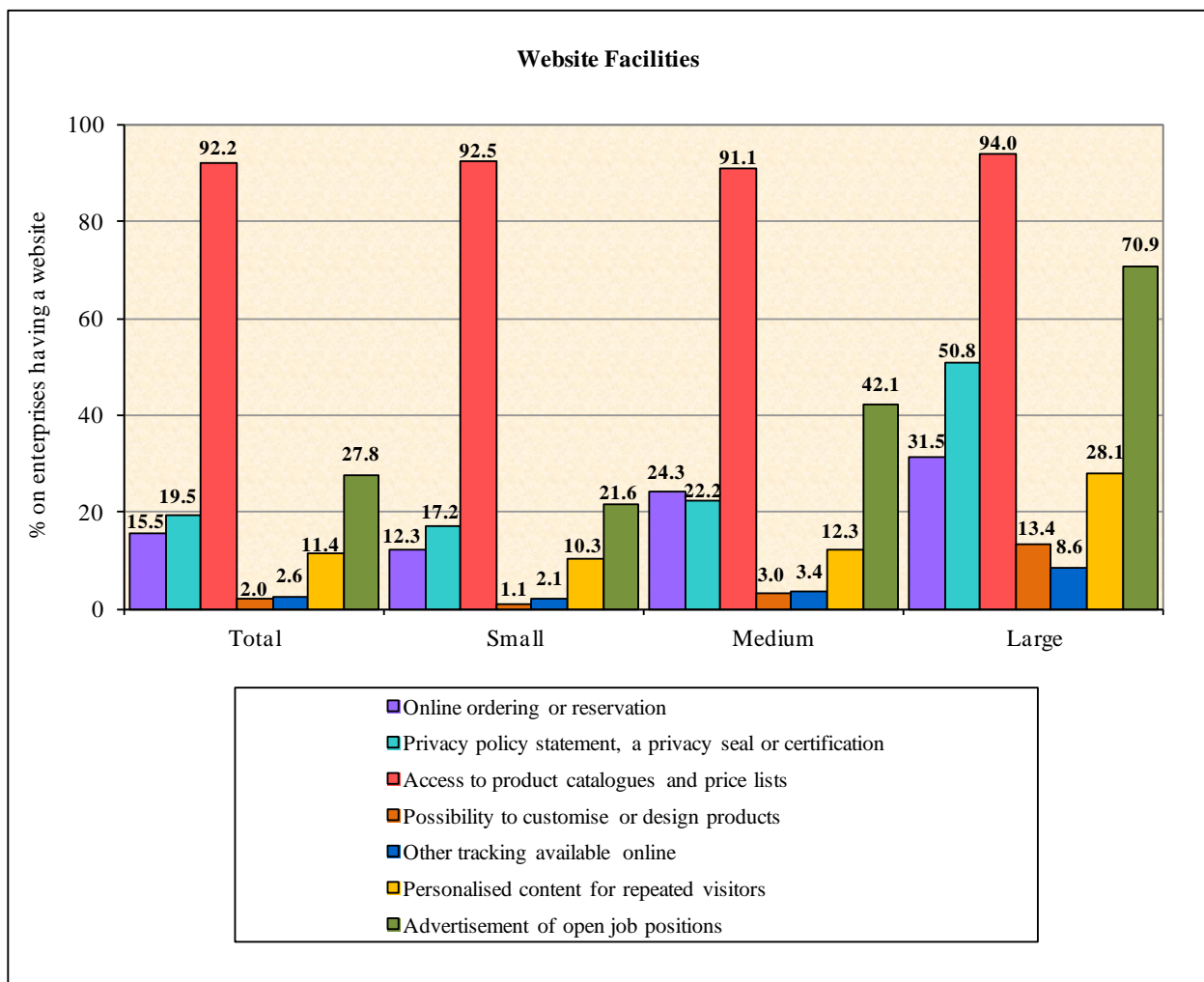
Enterprises use the Internet more and more to interact with public authorities. They can obtain information, forms, or return filled in forms via the Internet. 89,3% of the enterprises (employing 10 or more persons) that had access to the Internet in 2011, used the Internet to interact with public authorities during the previous year. Most of these enterprises used the Internet for obtaining information from public authorities' websites (87,0%).



More than half of the enterprises that used computers connected to the Internet, in 2011, also had a website (61, 6%). Almost all large enterprises (95,0%) had a website.

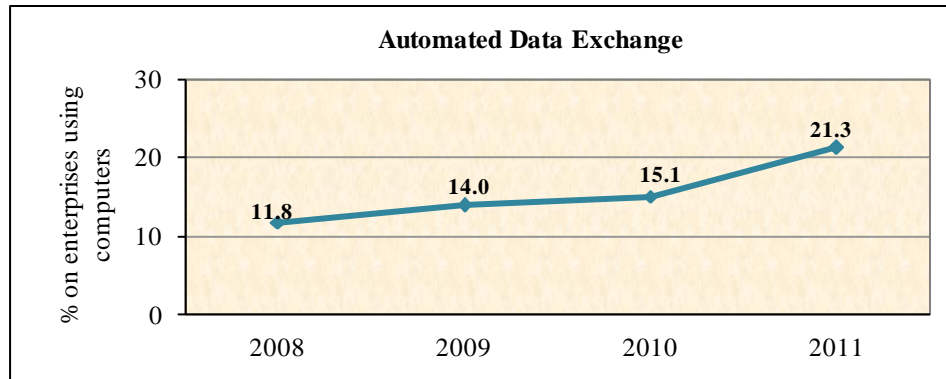


Among the facilities provided by enterprises through their website, the most predominant was the access to product catalogues and price lists (provided by 92,2% of enterprises having a website). 15,5% of the enterprises that had a website, provided the possibility of online ordering or reservation to their customers, while only 11,4% the possibility of personalized content for repeated visitors. 19,5% of the enterprises that had a website, had a privacy policy statement, a privacy seal or certification. This percentage is much higher for large enterprises (50,8% of the enterprises that had a website). Advertisement of open job positions on a website was a common facility among enterprises that had a website with a significant percentage in large enterprises (70,9%).

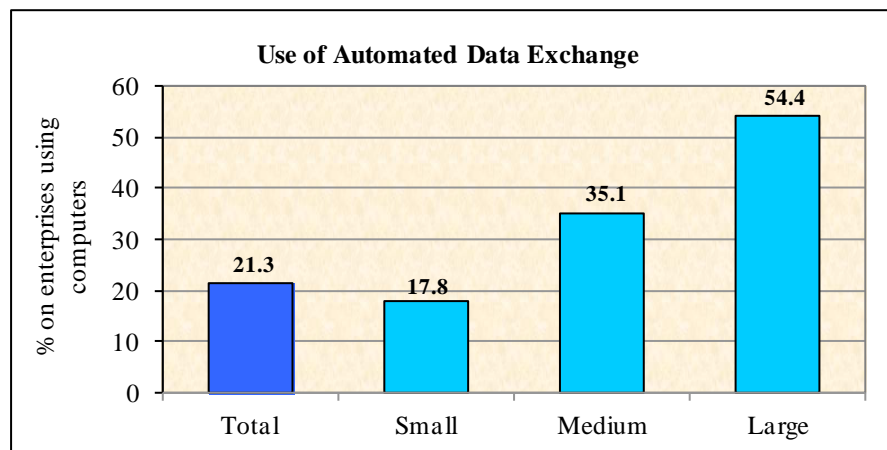


Automated Data Exchange

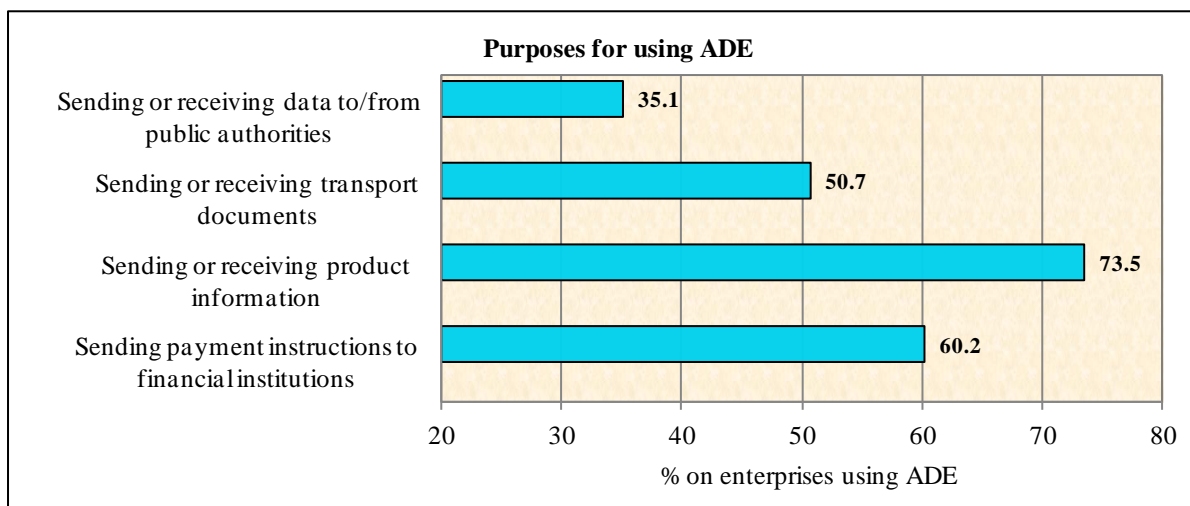
Automated Data Exchange (ADE) between an enterprise and other ICT systems outside the enterprise is the exchange of messages via the internet or other computer networks in an agreed format which allows its automatic processing without the individual message being manually typed. In January 2011, the percentage of enterprises using such a data exchange increased to 21,3% compared to 2010 when the same percentage was 15,1%.



More than half of the large enterprise that using computers were exchanged messages suitable for automatic processing to/from systems outside the enterprise.

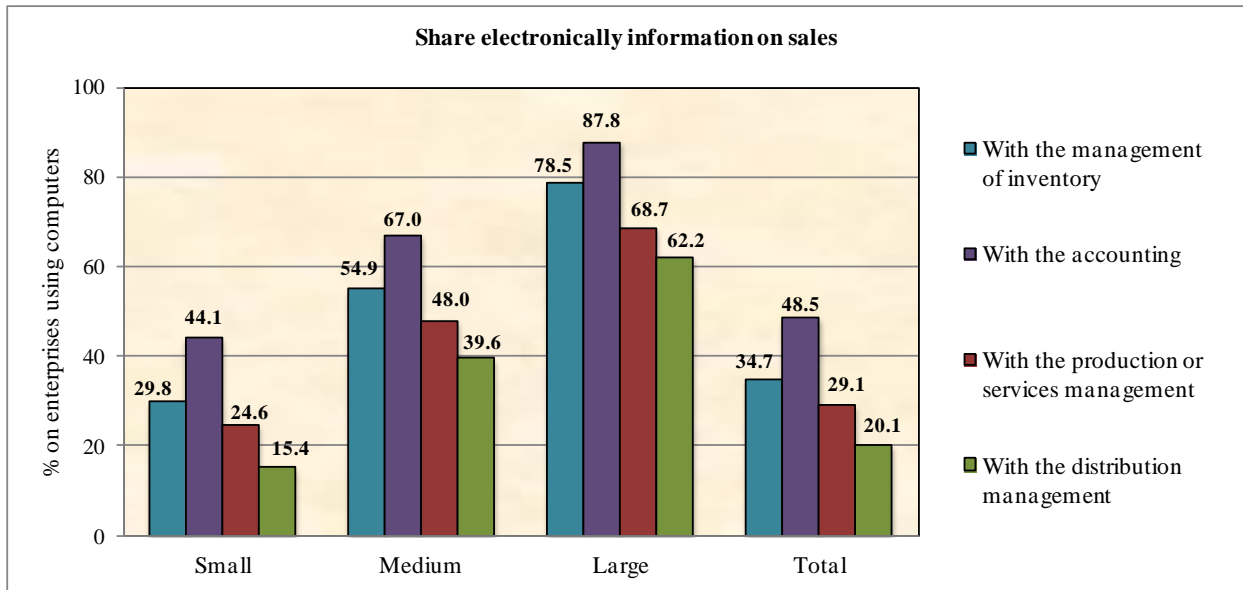


Most of the enterprises using ADE were exchanging information on products via ADE (73,5%).

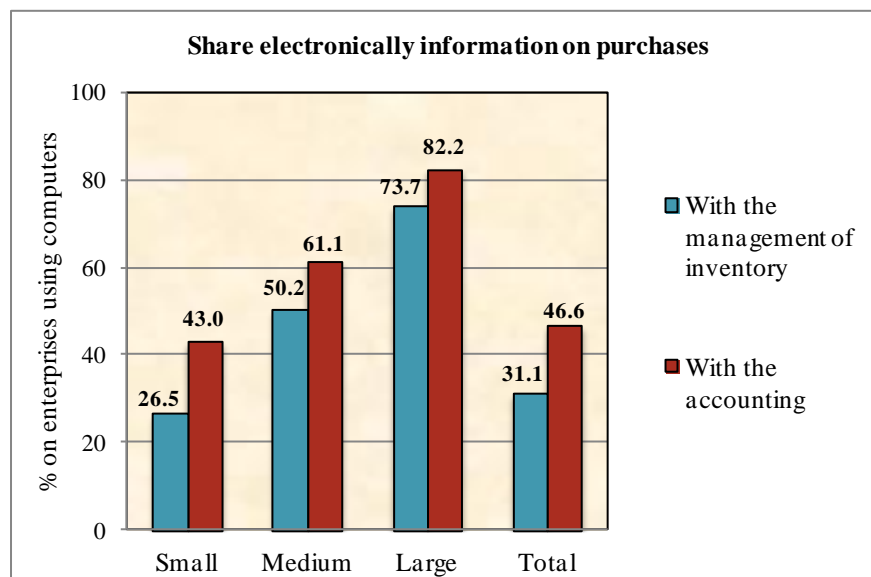


Automatic share of information within the enterprise

Sharing information electronically and automatically between different functions of the enterprise means any of the following: using one single software application to support different functions of the enterprise, data linking between the software applications that support the different functions of the enterprise, using a common database or data warehouse accessed by the software applications that support different functions of the enterprise; within this enterprise, sending or receiving electronically information that can be processed automatically.

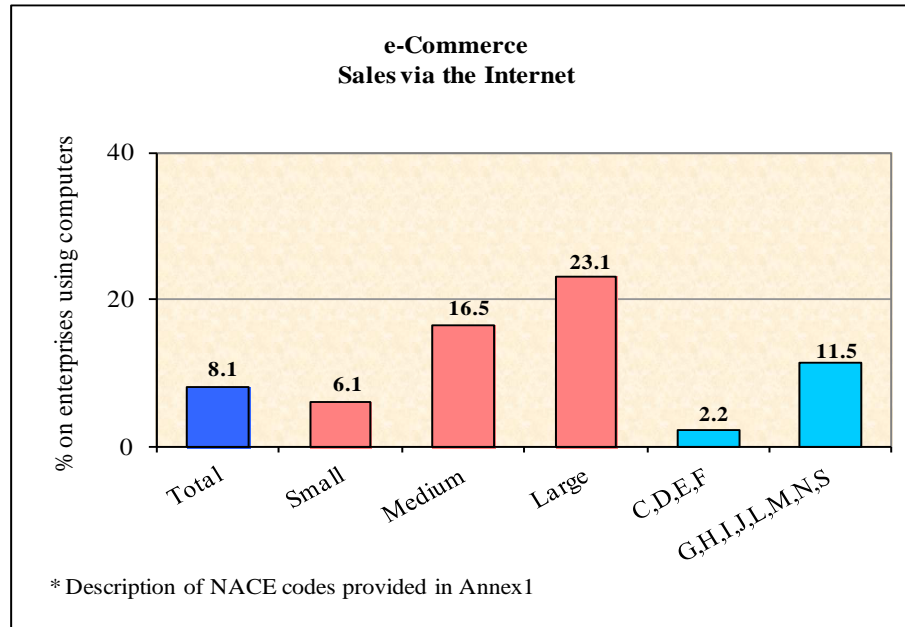


In January 2011, automatic share of information within enterprise was most common in large enterprises that receive a sales order or sent a purchase order. Approximately half of the enterprises that were using computer, when they receive a sales order (48,5%) or sent a purchase order (46,6%) , the relevant information about it shares electronically and automatically with the software used for the accounting.

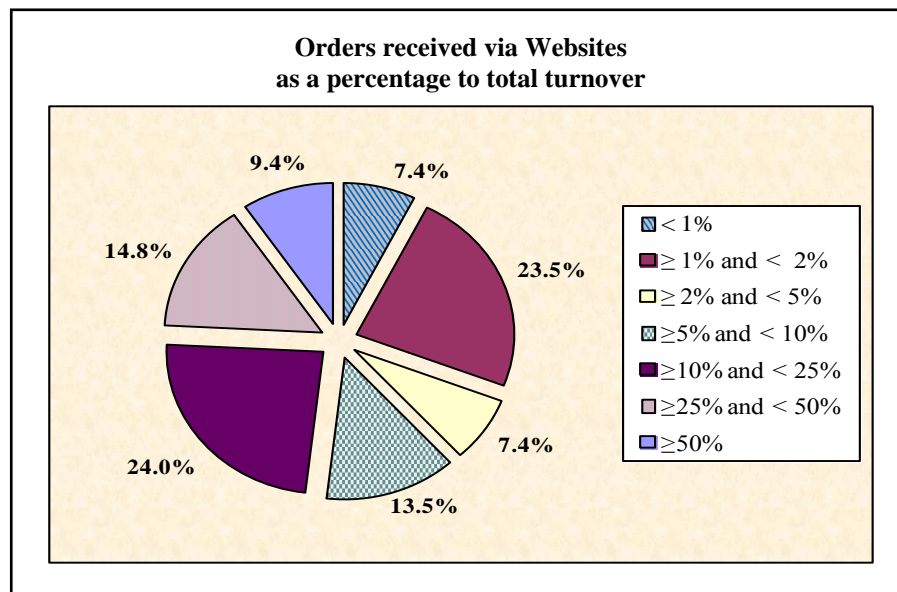


e-Commerce

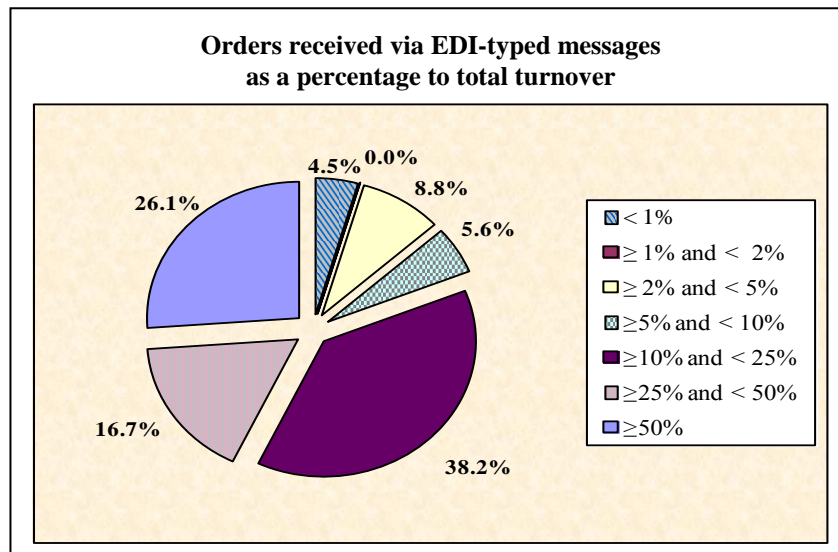
E-Commerce was not very popular among enterprises in Cyprus. Only 8,1% of enterprises using computers had received orders via computer networks (excluding manually typed e-mails), during 2010. Enterprises receiving online orders in Cyprus seemed to be mostly the ones that belong in NACE Rev.2 group G, H, I, J, L, M, N, S with percentage 11,5% which was much higher than in other economic activity (C, D, E, F: 2,2%). It is worth mentioning that large enterprises received more orders via computer networks.



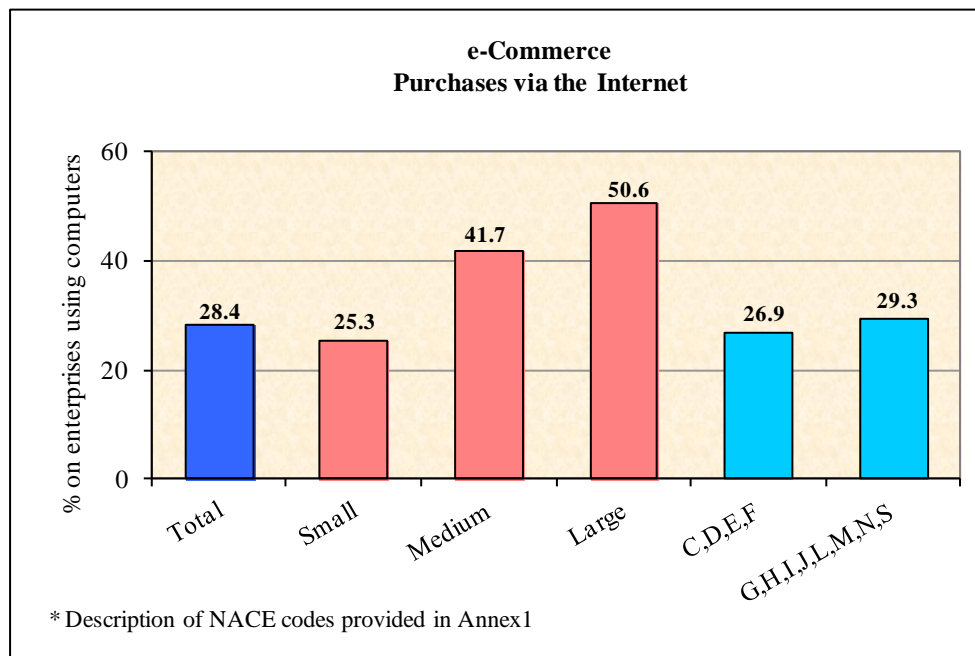
In relation to the total sales (in monetary terms, excluding VAT) sales via Websites represented only a small percentage in many of the enterprises. Only in 9,4% of the enterprises that received electronic orders, the value of the turnover resulted from those orders represented more than 50% of their total turnover and in 38,3% of the enterprises that received electronics orders, the value of the turnover resulted from those orders represented less than 5% of their total turnover.



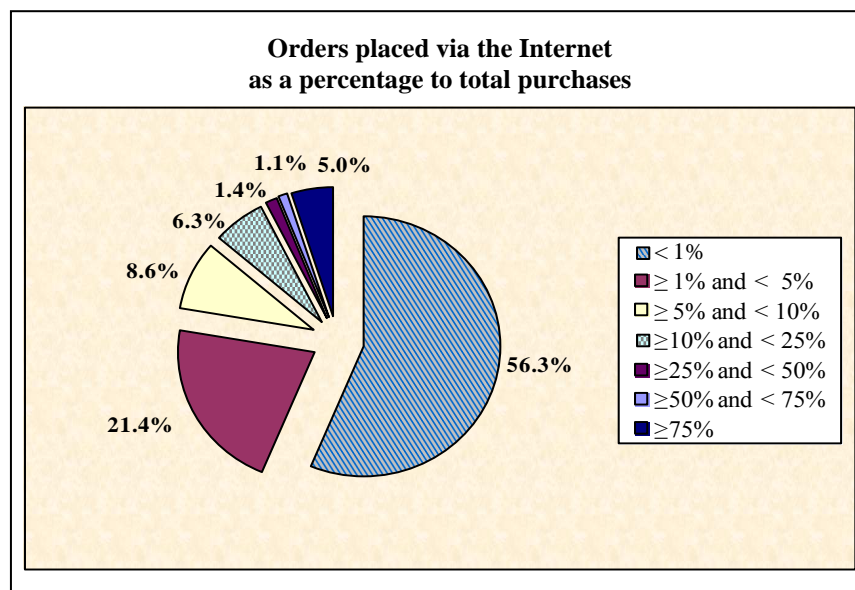
On the other hand, 26,1% of the enterprises that received electronic orders via EDI-typed messages, the value of the turnover resulted from those orders represented more than 50% of their total turnover.



Only 28,4% of enterprises with 10 or more employees using computers made orders of products or services via computer networks during 2010. In large enterprises the percentage of ordering via computer networks was 50,6%.

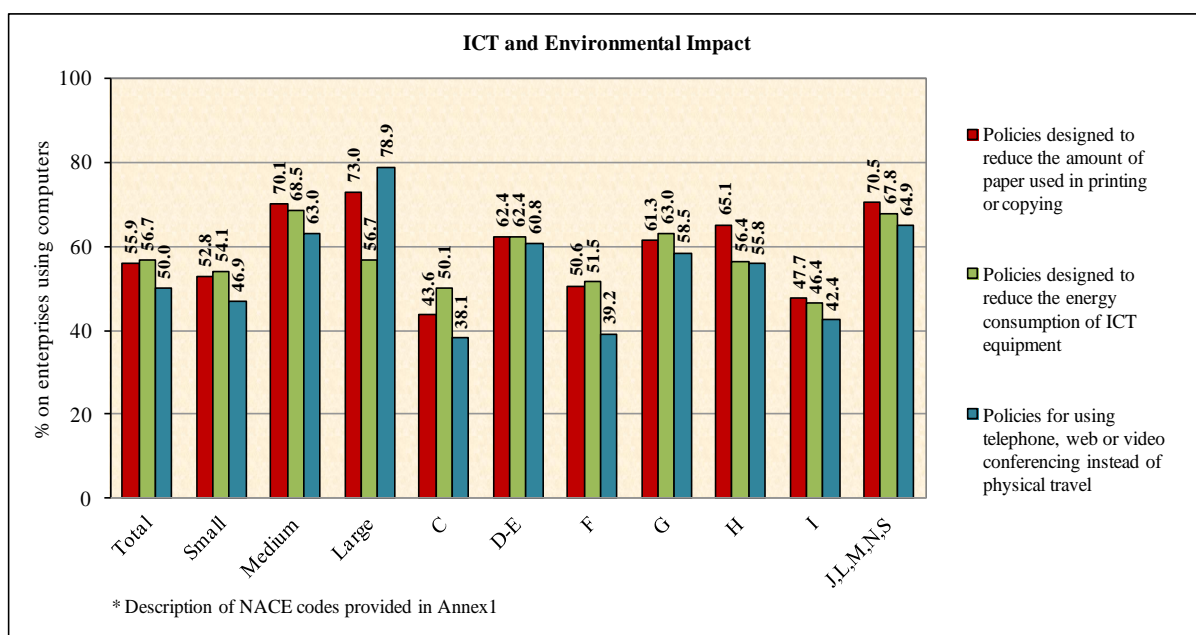


As with sales via computer networks, purchases via computer networks (in monetary terms, excluding VAT) represented only a small percentage in most of the enterprises. In the majority of enterprises that made electronic orders (77,7%) these orders represented less than 5% of the total value of orders of the enterprise. However, there were 7,1% of enterprises for which their online orders value was more than 25% of their total value of orders.



ICT and Environmental Impact

During 2011, more than half of the enterprises with 10 or more employees have in place policies related to saving energy, e.g. policies design to reduce the amount of paper used in printing or copying (55,9%), policies design to reduce the energy consumption of ICT equipment (56,7%) and policies for using telephone, web or video conferencing instead of physical travel (50,0%).



Annex
Description of nace codes included in the survey
NACE Rev.2

C	MANUFACTURING
C10	MANUFACTURE OF FOOD PRODUCTS
C11	MANUFACTURE OF BEVERAGES
C12	MANUFACTURE OF TOBACCO PRODUCTS
C13	MANUFACTURE OF TEXTILES
C14	MANUFACTURE OF WEARING APPAREL
C15	MANUFACTURE OF LEATHER AND RELATED PRODUCTS
C16	MANUFACTURE OF WOOD AND OF PRODUCTS OF WOOD AND CORK, EXCEPT FURNITURE; MANUFACTURE OF ARTICLES OF STRAW AND PLAITING MATERIALS
C17	MANUFACTURE OF PAPER AND PAPER PRODUCTS
C18	PRINTING AND REPRODUCTION OF RECORDED MEDIA
C19	MANUFACTURE OF COKE AND REFINED PETROLEUM PRODUCTS
C20	MANUFACTURE OF CHEMICALS AND CHEMICAL PRODUCTS
C21	MANUFACTURE OF BASIC PHARMACEUTICAL PRODUCTS AND PHARMACEUTICAL PREPARATIONS
C22	MANUFACTURE OF RUBBER AND PLASTIC PRODUCTS
C23	MANUFACTURE OF OTHER NON- METALLIC MINERAL PRODUCTS
C24	MANUFACTURE OF BASIC METALS
C25	MANUFACTURE OF FABRICATED METAL PRODUCTS, EXCEPT MACHINERY AND EQUIPMENT
C26	MANUFACTURE OF COMPUTER, ELECTRONIC AND OPTICAL PRODUCTS
C27	MANUFACTURE OF ELECTRICAL EQUIPMENT
C28	MANUFACTURE OF MACHINERY AND EQUIPMENT N.E.C.
C29	MANUFACTURE OF MOTOR VEHICLES, TRAILERS AND SEMI-TRAILERS
C30	MANUFACTURE OF OTHER TRANSPORT EQUIPMENT
C31	MANUFACTURE OF FURNITURE
C32	OTHER MANUFACTURING
C33	REPAIR AND INSTALLATION OF MACHINERY AND EQUIPMENT
D	ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY
E	WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES
E36	WATER COLLECTION, TREATMENT AND SUPPLY
E37	SEWERAGE
E38	WASTE COLLECTION, TREATMENT AND DISPOSAL ACTIVITIES; MATERIALS RECOVERY
E39	REMEDIATION ACTIVITIES AND OTHER WASTE MANAGEMENT SERVICES
F	CONSTRUCTION
F41	CONSTRUCTION OF BUILDINGS
F42	CIVIL ENGINEERING
F43	SPECIALIZED CONSTRUCTION ACTIVITIES

G	WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES
G45	WHOLESALE AND RETAIL TRADE AND REPAIR OF MOTOR VEHICLES AND MOTORCYCLES
G46	WHOLESALE TRADE, EXCEPT OF MOTOR VEHICLES AND MOTORCYCLES
G47	RETAIL TRADE, EXCEPT OF MOTOR VEHICLES AND MOTORCYCLES
H	TRANSPORT, STORAGE AND COMMUNICATION
H49	LAND TRANSPORT AND TRANSPORT VIA PIPELINES
H50	WATER TRANSPORT
H51	AIR TRANSPORT
H52	WAREHOUSING AND SUPPORT ACTIVITIES FOR TRANSPORTATION
H53	POSTAL AND COURIER ACTIVITIES
I	ACCOMODATION AND FOOD SERVICE ACTIVITIES
I55	ACCOMODATION
I56	FOOD AND BEVERAGE SERVICE ACTIVITIES
J	INFORMATION AND COMMUNICATION
J58	PUBLISHING ACTIVITIES
J59	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING
J60	PROGRAMMING AND BROADCASTING ACTIVITIES
J61	TELECOMMUNICATIONS
J62	COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES
J63	INFORMATION SERVICE ACTIVITIES
L	REAL ESTATE ACTIVITIES
M	PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES
M69	LEGAL AND ACCOUNTING ACTIVITIES
M70	ACTIVITIES OF HEAD OFFICES; MANAGEMENT CONSULTANCY ACTIVITIES
M71	ARCHITECTURAL AND ENGINEERING ACTIVITIES; TECHNICAL TESTING AND ANALYSIS
M72	SCIENTIFIC RESEARCH AND DEVELOPMENT
M73	ADVERTISING AND MARKET RESEARCH
M74	OTHER PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES
N	ADMINISTRATIVE AND SUPPORT SERVICE ACTIVITIES
N77	RENTAL AND LEASING ACTIVITIES
N78	EMPLOYMENT ACTIVITIES
N79	TRAVEL AGENCY, TOUR OPERATOR RESERVATION SERVICE AND RELATED ACTIVITIES
N80	SECURITY AND INVESTIGATION ACTIVITIES
N81	SERVICES TO BUILDINGS AND LANDSCAPE ACTIVITIES
N82	OFFICE ADMINISTRATIVE, OFFICE SUPPORT AND OTHER BUSINESS SUPPORT ACTIVITIES

S **OTHER SERVICE ACTIVITIES**
S951 REPAIR OF COMPUTERS AND PERSONAL AND HOUSEHOLD GOODS