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STATISTICAL SERVICE
 1444 NICOSIA

| | | |
|-----------------------------|-----------|-------|
| Card Number | 00 | 1-2 |
| Serial Number of Enterprise | | 3-6 |
| Industrial Code NACE 1.1 | | 7-11 |
| Industrial Code NACE 2 | | 12-16 |

INDUSTRIAL PRODUCTION SURVEY 2007

| FOR OFFICIAL USE | | | | | | |
|------------------|--------|-----------------|-------------------|-------------|----------------------------|----------------------|
| Weight | | Employment Code | Economic Category | Region Code | Legal Entity of Enterprise | Institutional Sector |
| NACE1.1 | NACE 2 | | | | | |
| 17-20 | 21-24 | 25 | 26-27 | 28-31 | 32 | 33 |
| | | | | | | |

A. CHARACTERISTICS OF THE ENTERPRISE

1. Name of Enterprise or Proprietor
.....
2. Factory/Workshop Address
(Number and street)
Postal Code Town/Village District
3. Office Address
(Number and street)
Postal Code Town/Village District
Post Office Box Postal Code of P. O. Box
Telephone Fax
4. Legal Entity of Enterprise.....
5. Kind of Activity (Describe Fully)
.....

General Instructions

1. This survey covers the enterprises of the industrial sector. Its scope is to collect data relevant to the employment, production, expenses, stocks and equipment of the enterprises. These data are considered necessary for the surveillance of the evolution of the sector and for the better planning of the economic development of Cyprus.
2. The Survey is carried out in accordance with the Statistics Law, No. 15(I)/2000. Refusal or negligence to provide the relevant information and the provision of inaccurate or incomplete information will render the respondent liable to the consequences of this Law.
3. All questions should be answered with the highest possible accuracy. If you cannot give precise figures you may give the nearest possible estimates.
4. All data should refer to the period from **1st January to 31st December 2007**.

5. ALL DATA COLLECTED WILL BE TREATED AS STRICTLY CONFIDENTIAL

The Statistical Service is obliged under the Statistics Law to treat all the information collected as strictly confidential and to use it solely for statistical purposes. No data for any individual enterprise may be published or disclosed to either public bodies or private individuals.

G. Chr. Georgiou
 Director
 Statistical Service

| | |
|--------------------------|-----|
| Columns | 1-2 |
| Card Number | 10 |
| Common Data Columns 3-16 | |

B. EMPLOYMENT AND LABOR COSTS

1. Total number of persons employed at the enterprise during 2007.
(irrespective of the duration of employment, as appearing in IR7 form)

| | |
|--|-------|
| | 17-22 |
|--|-------|

2. Average employment for 2007 in full-time equivalent units.

| TOTAL | January-March | April-June | July-September | October-December |
|-------|---------------|------------|----------------|------------------|
| 23-28 | 29-34 | 35-40 | 41-46 | 47-52 |
| | | | | |

3. Number of persons employed and their remuneration during 2007.

| Occupational category of employees | Number of persons employed | Total number of weekly working hours for part-time employees | Average number of persons engaged (full time equivalent) | Wages and salaries (£) | Employer's contributions to various funds (£) |
|---------------------------------------|----------------------------|--|--|------------------------|---|
| Working proprietors and partners | 53-58 | | 59-64 | 65-74 | 75-84 |
| | | | | | |
| Engaged family members without salary | 85-90 | | 91-96 | 97-106 | |
| | | | | | |
| Permanent and casual employees | 107-112 | | 113-118 | 119-128 | 129-138 |
| | | | | | |
| Part-time casual employees | 139-144 | 145-150 | 151-156 | 157-166 | 167-176 |
| | | | | | |
| TOTAL NUMBER OF EMPLOYEES | 177-182 | | 183-188 | 189-198 | 199-208 |
| | | | | | |
| OF WHICH FEMALES | | | 209-214 | | |
| | | | | | |

4. Number of working days of the enterprise during 2007
(number of days the enterprise was open for the employees)
5. Total number of working days lost during 2007 (including vacation and sick leave, public holidays, strikes etc.) per employee

| | |
|-------|---------|
| | 215-220 |
| | 221-226 |

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|--------------------------|-----|
| Columns | 1-2 |
| Card Number | 20 |
| Common Data Columns 3-16 | |

C. TURNOVER

Note: All the data for this section should be reported in Cyprus Pounds (£)

| A. Sales | B. Commissions..... | C. Fares and Export Expenditures..... | D. Discounts..... |
|--|---------------------|---------------------------------------|-------------------|
| | | Value (£) | Columns |
| (1) Total value of sales and services for 2007{ A-B-C-D }..... | | | 17-28 |
| a. Main Activity | | | 29-40 |
| b. Sales of items produced by the enterprise | | | 41-52 |
| c. Sales of goods purchased for re-sale by the enterprise in the same condition as purchased | | | 53-64 |
| d. Sales of services | | | |
| i. Value of repairs rendered to others | | | 65-76 |
| ii. Other services (specify)..... | | | 77-88 |
| (2) Value of fixed assets produced by the enterprise for own use..... | | | 89-100 |
| (3) Change (+/-) in stocks of the goods produced by the enterprise (Find from question 1 of part E “STOCKS”)..... | | | 101-112 |
| (4) Change (+/-) in stocks of the goods purchased for re-sale by the enterprise in the same condition as purchased. (Find from question 3 of part E “STOCKS”)..... | | | 113-124 |
| (5) Change (+/-) in stocks of semi-finished goods (Find from question 2 of part E “STOCKS”) | | | 125-136 |
| Other Revenue: | | | |
| (6) Rent | | | 137-148 |
| (7) Commissions | | | 149-160 |
| (8) Subsidies (for production or export of goods) | | | 161-172 |
| (9) Other revenue (specify) | | | 173-184 |
| (10) TOTAL {1} to {9} except (1)a, (1)b, (1)c and (1)d} | | | 185-196 |
| (11) Purchases of goods for re-sale in the same condition as purchased | | | 197-208 |
| GROSS OUTPUT OF THE ENTERPRISE {10-11} | | | 209-220 |
| (12) Interest earned..... | | | 221-232 |
| (13) Subsidies (for investments done) | | | 233-244 |
| (14) Dividends | | | 245-256 |
| (15) Profit/loss (+/-) from sales of fixed assets | | | 257-268 |

| | |
|---------------------|------|
| Columns | 1-2 |
| Card Number | 21 |
| Common Data Columns | 3-16 |

C. a. BREAKDOWN OF THE SALES OF ITEMS PRODUCED BY THE ENTERPRISE

| Serial Number | Sales of goods produced by kind (in order of importance) | Code of Product | Unit | | Sales | |
|------------------|---|--------------------|-------|-------|----------|-----------|
| | | | Type | Code | Quantity | Value (£) |
| | | | 19-26 | X | 27-28 | 29-38 | 39-50 |
| 17-18 | | | | | | |
| 01 | | | | | | |
| 02 | | | | | | |
| 03 | | | | | | |
| 04 | | | | | | |
| 05 | | | | | | |
| 06 | | | | | | |
| 07 | | | | | | |
| 08 | | | | | | |
| 09 | | | | | | |
| 10 | | | | | | |
| 11 | | | | | | |
| 12 | | | | | | |
| 13 | | | | | | |
| 14 | | | | | | |
| 15 | | | | | | |
| 16 | | | | | | |
| 17 | | | | | | |
| 18 | | | | | | |
| 19 | | | | | | |
| 20 | | | | | | |
| 21 | | | | | | |
| 22 | | | | | | |
| 23 | | | | | | |
| 24 | | | | | | |
| 25 | | | | | | |
| 99 | TOTAL | 99999999 | X | X | X | ..... |

| | |
|--------------------------|-----|
| Columns | 1-2 |
| Card Number | 30 |
| Common Data Columns 3-16 | |

D. PURCHASES FOR 2007

| | Value (£) | Columns |
|--|-----------|---------|
| TOTAL VALUE OF PURCHASES | | 17-28 |
| a. Purchases of goods for re-sale in the same condition as purchased | | 29-40 |
| b. Purchases of raw materials, packing materials etc..... | | 41-52 |
| c. Purchases of spare parts and fuel | | 53-64 |

E. STOCKS AT THE BEGINNING AND END OF 2007

| Category of stocks | 1.1.2007 Value (£) | 31.12.2007 Value (£) |
|---|-----------------------|-------------------------|
| (1) Finished goods produced by the enterprise | 65-74 | 75-84 |
| (2) Semi-finished goods ..... | ..... | ..... |
| (3) Goods purchased for re-sale in the same condition as purchased | 85-94 | 95-104 |
| (4) Raw materials and packing materials | 105-114 | 115-124 |
| (5) Other stocks (fuel and spare parts) | 125-134 | 135-144 |
| TOTAL VALUE OF STOCKS | 145-154 | 155-164 |
| | 165-174 | 175-184 |
| | | |

| | |
|--------------------------|-----|
| Columns | 1-2 |
| Card Number | 40 |
| Common Data Columns 3-16 | |

F. PRODUCTION EXPENSES OF THE ENTERPRISE FOR 2007

| Direct Cost | Value (£) | Columns |
|--|-----------|---------|
| (1) Value of raw materials used for the production of goods and services | | 17-28 |
| (2) Packing materials | | 29-40 |
| (3) Fuel for power and heating (oil, charcoal, gas etc.) | | 41-52 |
| (4) Electricity | | 53-64 |
| (5) Water | | 65-76 |
| (6) Expenses on vehicles.....Lenses.....Insurance..... | | |
| a. Fuel and lubricants for vehicles | | 77-88 |
| b. Repairs and other expenses of vehicles | | 89-100 |
| c. Amount paid to others for transport of materials | | 101-112 |
| (7) Amount paid to others for work done or services rendered to the enterprise | | 113-124 |
| (8) Amount paid for spare parts and repairs of machinery and equipment | | 125-136 |
| (9) Amount paid to others for repairs and maintenance of the buildings of the enterprise | | 137-148 |
| (10) Printing materials and stationery | | 149-160 |
| (11) Cost of materials used for the construction of fixed assets by the enterprise for its own use | | 161-172 |
| (12) Rates (waste collection, sewerage etc.) | | 173-184 |
| (13) Uniforms, clothing and replacements | | 185-196 |
| (14) Other production expenses (specify): | | 197-208 |
| TOTAL VALUE OF DIRECT COSTS | | 209-220 |

| | |
|--------------------------|-----|
| Columns | 1-2 |
| Card Number | 50 |
| Common Data Columns 3-16 | |

G. ADMINISTRATIVE AND OTHER RELATED EXPENSES FOR 2007

| Type of expenses | Value (£) | Columns |
|---|-----------|---------|
| (1) Telephone, postage, courier and other related charges | | 17-28 |
| (2) Advertising | | 29-40 |
| (3) Legal services | | 41-52 |
| (4) Accounting and auditing | | 53-64 |
| (5) Technical consultations | | 65-76 |
| (6) Insurance: (.....) | | |
| a. Buildings and machinery | | 77-88 |
| b. Motor vehicles | | 89-100 |
| c. Commodities | | 101-112 |
| d. Others (specify) | | 113-124 |
| (7) Warehouse and storage | | 125-136 |
| (8) Entertainment allowances | | 137-148 |
| (9) Traveling expenses (inside the country and abroad) | | 149-160 |
| (10) Personnel training (seminars etc.) | | 161-172 |
| (11) Bank charges | | 173-184 |
| (12) Subscriptions (other than donations) | | 185-196 |
| (13) Patents and royalties | | 197-208 |
| (14) Payments to employment agencies and similar organizations for the provision of personnel | | 209-220 |
| (15) Other administrative expenses (specify) | | 233-244 |
| TOTAL ADMINISTRATIVE EXPENSES | | 245-256 |

| | |
|--------------------------|-----|
| Columns | 1-2 |
| Card Number | 60 |
| Common Data Columns 3-16 | |

H. RENT, INTEREST, DEPRECIATION AND INDIRECT TAXES FOR 2007

| Rent, interest, depreciation and indirect taxes | Value (£) | Columns |
|---|-----------|---------|
| (1) Rent on buildings and parking spaces: | | |
| a. Actual paid | | 17-24 |
| b. Imputed for self-owned buildings | | 25-32 |
| (2) Rent for machinery and motor-vehicles | | 33-40 |
| (3) Interest paid for loans incurred by the enterprise | | 41-48 |
| (4) Depreciation for buildings, machinery, motor-vehicles and other fixed assets of the enterprise | | 49-56 |
| (5) Indirect taxes: | | |
| a. Motor-vehicle licenses | | 57-64 |
| b. Municipal/Community taxes (other than waste collection and sewerage) | | 65-72 |
| c. Municipal/community property fee | | 73-80 |
| d. Stamp duties | | 81-88 |
| e. Residence rate | | 89-96 |
| f. Other indirect taxes | | 97-104 |
| (6) Consumption tax (included in sales value) | | 105-112 |
| TOTAL OF RENT, INTEREST, DEPRECIATION AND INDIRECT TAXES | | 113-120 |

| | |
|--------------------------|-----|
| Columns | 1-2 |
| Card Number | 70 |
| Common Data Columns 3-16 | |

I. CAPITAL INVESTMENTS FOR 2007

| Type of equipment | Purchases Value (£) | Sales Value (£) |
|---|------------------------|--------------------|
| | 17-28 | 29-40 |
| (1) Land and plots for own use ..... | ..... | ..... |
| (2) Old buildings constructed before 2007, which were used: | 41-52 | 53-64 |
| a. as residences ..... | ..... | ..... |
| | 65-76 | 77-88 |
| b. in economic activity ..... | ..... | ..... |
| | 89-100 | 101-112 |
| (3) New structures (purchase, construction, large-scale repairs, and renovations including air conditioning appliances and electrical installations)..... | ..... | ..... |
| | 113-124 | 125-136 |
| (4) Transport equipment ..... | ..... | ..... |
| | 137-148 | 149-160 |
| (5) Furniture and fixtures ..... | ..... | ..... |
| | 161-172 | 173-184 |
| (6) Computers and software ..... | ..... | ..... |
| | 185-196 | 197-208 |
| (7) Machinery and other equipment ..... | ..... | ..... |
| | 209-220 | 221-232 |
| TOTAL OF PURCHASES/SALES | ..... | ..... |

| | |
|--------------------------|-----|
| Columns | 1-2 |
| Card Number | 80 |
| Common Data Columns 3-16 | |

**J. EXPECTED EMPLOYMENT, OUTPUT AND EXPENDITURE
ON FIXED ASSETS FOR 2008**

ATTENTION: All amounts in this section should be reported in Euro(€)

Employment and Output:

| | | |
|---|-------|-------|
| (1) Number of persons employed (including part-time employees) ..... | ..... | 17-28 |
| (2) Average number of persons employed (in full-time equivalent)..... | ..... | 29-40 |
| (3) Gross output (€) of the enterprise ..... | ..... | 41-52 |

Capital Investments:

| | Value (€) | |
|---|-----------|---------|
| (4) Land and plots | | 53-64 |
| (5) Buildings and other construction work | | 65-76 |
| (6) Machinery and other equipment | | 77-88 |
| (7) Transport equipment | | 89-100 |
| (8) Furniture, fixtures and others | | 101-112 |
| TOTAL OF CAPITAL INVESTMENTS | | 113-124 |

Auditing Office Information:

Name of Auditor/Accountant:

Name of auditing firm:

Address:

Telephone:

Name of the person from the enterprise that provided the information: Position:

..... Telephone:

REMARKS

FOR OFFICIAL USE

Interviewer Date

Checked by Date

Coded by Date